

Date: 28/12/2022

## **BBA Sem-4 Project Submission Notice**

This is to inform to students of second year BBA (Semester-4) that for academic year 2022-23 the industrial visit which is held on AMUL company. Those students who was present and visited at industry has to prepare industrial project based on company visit. every student instructs to prepare project report according to guidelines and submit their report on predefined time duration.

## • <u>Guideline for project work: (Semester IV)</u>

Project Guide: Prof. Jyoti Jain

The report should be 30 to 40 pages, more descriptive in nature. Use necessary graphicsand picture, it should be cover the following areas: -

Section:1 (A)COMPANYPROFILE Name Registered Address Brief History Mission & Vision Form of Organization Organizational Structure Location Issues Awards & Achievements (B) FINANCE: Turnover Investment in the organization.	<ul> <li>Section:2 <ul> <li>(A) MARKETING</li> </ul> </li> <li>Product Portfolio</li> <li>Marketing staff and structure</li> <li>Segmentation, Targeting, Positioning</li> <li>Branding efforts</li> <li>Stage of PLC</li> <li>Product mix</li> <li>Competitor and their strategies</li> <li>Pricing policies</li> <li>Marketing channels and distribution networks</li> <li>Bromation mix</li> </ul>	<ul> <li>Section:2</li> <li>(B) HUMAN RESOURCES</li> <li>HR function at the organization, its values</li> <li>Structure of HR department</li> <li>HR planning – job description, job specification</li> <li>Recruitment, Selection, Orientation and Placement</li> <li>Training and Development practices</li> </ul>	<ul> <li>Section:2 <ul> <li>(C) PRODUCTION</li> </ul> </li> <li>Organization's location and its issues for production</li> <li>Plant layout</li> <li>Organizational structure of production department</li> <li>Production process</li> <li>Capacity planning</li> <li>Raw material procurement and purchase decision</li> <li>Material handling</li> </ul>
Structure Location Issues Awards & Achievements (B) FINANCE: Turnover	<ul> <li>Stage of PLC</li> <li>Product mix</li> <li>Competitor and their strategies</li> <li>Pricing policies</li> <li>Marketing channels and distribution</li> </ul>	<ul> <li>description, job specification</li> <li>Recruitment, Selection, Orientation and Placement</li> <li>Training and Development</li> </ul>	<ul> <li>production department</li> <li>Production process</li> <li>Capacity planning</li> <li>Raw material procurement and purchase decision</li> </ul>

## **Tentative Dates for Submission:**

- Section I: 9<sup>th</sup> January 2022 (soft copy)
- Section II: 18th January2022 (Soft copy)
- Final Submission: 28th January 2022 (Spiral binding)

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